



Kamado

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NEWSLETTER

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KAMADO'S TENTH NEWSLETTER

KAMADO NEWS

Pre-Dealer Sale

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For a short time we are having a "Pre-Dealer Sale". I hope our Kamado family can take advantage of these special prices. By some miracle or hard work or both, our production has increased to allow us to open certain quality dealers. In fairness to these dealers we must not sell below our "suggested" retail prices. We have raised some retail prices as well. We will continue to sell "direct" until such time as we have established a broad dealer network. In areas where we have established new dealers or distributors we will refer all sales inquiries to the dealer, distributor or representative. This will improve our customer responses as it has become apparent that we are not capable of responding to telephone calls as quickly as we hoped. As soon as possible, we will set a reasonable "return telephone call" and "answering emails" policy and reasonable time to do so. We do not want to mislead anyone as to our capabilities in this regard. We are a small company and primarily a manufacturing and R & D company. As much as all of us would like to talk to each and everyone (mostly because it is fun talking to fun people) it has become very difficult. We try, but please do not count on the rapid response each of us would like. Quality dealers will be a big help for all of us. Pre-Dealer sale information can be found on Page 2.

NEXT ISSUE:

- News
- New Products
- Recipe of the Month
- Tips and Tricks
- Questions & Answers

Kamado Mosaic Pre Dealer Sale

We will now be selling to dealers and/or distributors, so in honor of our customers we will have a pre-dealer sale. In fairness to our new dealers, we will be limited in offering special sale prices where we do not have dealers, so take advantage of this sale now as it will only last a very short time. **Free** Upgrades of Stainless Steel Bands, Stainless Steel Grills, and much more so go and take a look...

Size	Includes	Retail Price	Sale Price
K1M	Kamado #1 Mosaic	\$ 349.99	\$349.99
	Stainless Steel Bands	\$ 45.00	<i>Free</i>
	Stainless Steel Grill	\$ 39.00	<i>Free</i>
	Feet	\$ -	<i>Free</i>
	Thermometer	\$ 25.00	<i>Free</i>
		\$ 458.99	\$349.99
K3M	Kamado #3 Mosaic	\$ 499.99	\$499.99
	Stainless Steel Bands	\$ 49.00	<i>Free</i>
	Stainless Steel Grill	\$ 45.00	<i>Free</i>
	Feet	\$ -	<i>Free</i>
	Thermometer	\$ 25.00	<i>Free</i>
		\$ 618.99	\$499.99
K5M	Kamado #5 Mosaic	\$ 799.00	\$799.00
	Stainless Steel Bands	\$ 79.00	<i>Free</i>
	Stainless Steel Grill	\$ 49.00	<i>Free</i>
	Mosaic Cart	\$ 99.00	<i>Free</i>
	Thermometer	\$ 25.00	<i>Free</i>
		\$ 1,050.00	\$799.00
K7M	Kamado #7 Mosaic	\$950.00	\$899.99
	Stainless Steel Bands	\$95.00	<i>Free</i>
	Stainless Steel Grill	\$55.00	<i>Free</i>
	Mosaic Cart	\$125.00	<i>Free</i>
	Thermometer	\$25.00	<i>Free</i>
		\$1,250.00	\$899.99
K9M	Kamado #9 Mosaic	\$ 1,199.99	\$1,199.99
	Stainless Steel Bands	\$ 120.00	<i>Free</i>
	Stainless Steel Grill	\$ 69.00	<i>Free</i>
	Mosaic Cart	\$ 119.00	<i>Free</i>
	Thermometer	\$ 25.00	<i>Free</i>
		\$ 1,532.99	\$1,199.99

M-61 High Temperature Coating is now Available

In 1970 we developed M61 ceramic coating for all our Meridian wood and coal burning stoves and fireplace inserts. For over 25 years M61 has protected the extremely "hot face" of Meridian combustion chambers. We are making M61 again as there is **NOTHING** that we know of that is better for protecting Meridians or repairing, if necessary, our Kamados. It is basically unaffected by heat. We coat the entire combustion chambers of Meridians because of the extreme high heat that can be generated from wood fires. For technical information on using this remarkable material on Kamados, please email edgar@kamado.com

Invitation to Join Our Kamado-Owner Marketing Program

As an experienced Kamado owner, would you be interested in becoming a Kamado products Dealer, Distributor or Representative? Our expanded production capacity has now presented a unique opportunity for us to grow and, as an knowledgeable Kamado owner, would like to invite you to join in the marketing of our products. Who better than a satisfied Kamado owner would there be to present and market our Kamados? We think, no one.

We know that 95% of the public knows nothing about Kamados or that they even exist, let alone how they work. If a prospective customer does like the way they look and might possibly even work, they haven't the slightest idea of how to get this big heavy thing home and how to get it cooking. You and I know how to do these things and we also know they will be as happy with their Kamados, just as we are. Your knowledge and experience with our help makes a seemingly impossible purchase and installation possible. If it were simple and easy there would be little or no business longevity, that is, "everyone would be doing it".

The near prohibitive shipping costs for individual shipments can become very reasonable with our new freight contract and consolidating shipments. Reducing freight costs and installation simplification is an important factor in our success.

I look forward to discussing the details of these new programs and opportunities with you, a Kamado Owner, Please email me personally at richardj@kamado.com. Thanks.

Coconut Charcoal is Coming.....ORDER NOW!!!!!!

We are pleased to announce that our first container Kamado Extruded Coconut Charcoal this year is due to arrive the 28th of March in the Port of Long Beach, CA. Shipments will be from San Diego commencing approximately the first week in April. Richelle will be contacting those who have placed orders or have pending orders to confirm your shipping directions and payment. We want to devan the container and ship all orders the same day. It seems that we have been out of Extruded Coconut *for ever* doesn't it?



New Products: **Meridian Vent Free Gas Fireplace**

I have been asked by some of you about the Meridian Room Heater. Below are some pictures of a Vent Free (or no flue) Meridian #5 room heater we are testing in our factory office and a Meridian #3 in our home. As you can see, the external shape is basically a #5 & #3 Kamado. We have a Meridian #1 in our otherwise cold bath room. The picture shows a temporary burner we made with about the same BTU output as requested. There are many more realistic gas log fires burners available in the USA.

These were some of our observations:

- **99% or more efficiency.** Vent Free heaters are certainly as advertised. No heat escapes up the flue and heat remains in the room.
- **No detectable fumes.** There are commercial approved burner here in the USA and certainly in Europe, where they have been used for a LONG time. All are excellent gas burners from a complete combustion standpoint. We designed the pictured burners from stainless and have excellent combustion capabilities.
- **Heating performance.** These are only radiant room heaters but we were amazed how the heat found its way to the upstairs offices. When we turned the overhead ceiling fan on low, the circulation was, of course, much further.
- **Fuel consumption.** I would agree with some stove dealers that "think small" in the size burner, or certainly a way to turn down the flame.
- **Safety.** Safe to touch, much the same as our Kamados. All systems here in the USA and Canada have fuel safety shut off valves for lack of oxygen in the room or flame out.
- **Damper Top.** I never thought this control would be necessary, but it actually is practical. When the damper is closed (screwed down) it forces the hot air into the room. When open, it provides a lot of convective hot air movement or circulation through out a much larger area. Not a rocket scientific discovery.
- **Retained Heat.** We all know how important ceramic mass is from our Kamado use, in that it has a nice uniform and steady heat for cooking. The same uniformity is desirable but also the "retained" heat after the stove is turned down or off. We are all impressed, just as we expected.

The flame pattern is much nicer than the picture shows and will be improved by commercially available ones. Most states do not have restrictions on Vent Free gas stoves so there is no flue installation, which of course, it makes it fast and easy. If a vent is required or desired we will have a flue adapter to receive the flue. USA price will probably be about the same as a #5, #3, & #1 Kamado (with gas). There are optional loss of flame safety shut off and room oxygen depletion shut off.



#5 Meridian Vent-Free Stove



#1 Vent-free Gas



3 Meridian Vent-Free

Kamadettes [The Women of Kamado http://kamadettes.blogspot.com](http://kamadettes.blogspot.com)



As many of you may know, blogs are becoming very popular; there are several blogs for almost any topic. When talking with many of our wonderful customers Richelle & I get asked a lot of questions about what it is like living in Mexico, which we enjoy answering, so we came up with the idea of starting a blog where we could show everyone what it is like living in Ensenada while working for Kamado. The blog is still in the beginning stages; however, we have lots of ideas that we plan to implement. We hope to soon have interviews with our customers, write-ups on different recipe's that we have tried, reviews of the different events that are going on around Ensenada, and lots of other things happen along the way. So, be sure to follow along. Cheers, Laura

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Kamado